



COMMUNIQUÉ

## **Neuf Cegetel signs an agreement to take control of Erenis.**

**Paris, 20 February 2007.** Neuf Cegetel, the leading alternative French telecommunications operator, and Erenis, the leading provider of Very High Speed telephone, Internet and television in Paris, today announced the signature of an agreement by which Neuf Cegetel will take control of Erenis. The operation could be finalized in March. At this time, Neuf Cegetel will specify its ambitions in the field of Very High Speed services for residential customers.

### About Neuf Cegetel

Neuf Cegetel is the leading alternative telecommunications operator in France. The group operates its own national network infrastructure and has invested heavily in the rollout of its DSL access network with a presence in over 1,200 subscriber connection units. Neuf Cegetel is therefore in a position to produce its own broadband services, to control their costs and quality and sell them directly to 70% of the targeted population. Neuf Cegetel has been active in the field of optical fibre and Very High Speed services since 1998, with metropolitan rings deployed in large French cities and several thousand operator and enterprises sites already connected with fibre. Neuf Cegetel recently acquired Mediafibre, an ISP offering Very High Speed services in Pau, and its LD Collectivités subsidiary won the first public service delegation to develop a residential FTTH network in the departments surrounding Paris. Neuf Cegetel is active in all segments of the market, providing a wide range of innovative services to more than 4 million Mass market customers (including 2.2 million ADSL customers), Enterprises (including 139,000 sites connected) and 200 other telecoms and Internet service providers. Neuf Cegetel, whose main shareholders are the Louis Dreyfus group and SFR, reported revenues of 2,897 million euros in 2006. [www.groupeneufcegetel.fr](http://www.groupeneufcegetel.fr)

### About Erenis

Erenis is the leading provider of Very High Speed telephone, Internet and television over optical fibre (FTTx) in Paris. Today, optical fibre is the technology best suited to provide Very High Speed services, with a bandwidth between the customer and the network far superior to that of ADSL, allowing for faster transmission of large files such as digital photographs and films, and perfect quality for television services. Erenis builds and owns its connection infrastructure, allowing it to provide high-end quality of service to 10,000 customers in 1,500 buildings representing more than 55,000 homes passed in and around Paris. [www.erenis.fr](http://www.erenis.fr)

### Contacts

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